

## **In-Home and New Construction Window & Door Sales**

**WORK FOR THE BEST WINDOW COMPANY IN SACRAMENTO!!**

Southgate Glass & Screen, one of the Sacramento area's largest door, window and glass companies, is currently seeking highly motivated candidates for outside and inside Sales Representatives.

Here at Southgate Glass we love what we do, and we sell more than just quality products, we build relationships.

### **A Qualified Applicant will have:**

- In-home sales experience
- Enjoy talking and educating homeowners on their home improvement needs.
- Construction and home improvement sales background is helpful, but more importantly must be a positive and effective communicator.

### **Sales Representative Skills and Qualifications:**

Highly motivated, Self-Directing, Meeting Sales Goals, Closing Skills, In-home Selling, Prospecting Skills, Negotiation, Self-Confidence, Presentation Skills, Client Relationships and Motivated to Succeed.

### **Responsibilities/Skills/Experience Requirements**

- Local market area travel with use of personal vehicle to travel to appointments (mileage reimbursement provided)
- Valid Driver's License and carries required level of automobile insurance
- Computer Proficient.
- Flexibility to work evenings, and Saturdays
- Must work local home shows
- Ability to communicate effectively
- Excellent People Skills

Southgate Glass offers a competitive base pay, rewards results with sales bonuses and recognizes hard work and determination. Position includes paid mileage, cell phone, laptop computer, monthly draw, 401k, and medical benefits.

Applicants will be subject to pre-employment drug screening and background check.

Southgate Glass, a family owned glass, window and screen company, has been assisting contractors and homeowners since 1961. We have provided high-quality customer service at competitive prices for over 59 years.